

DYOPATH

Information Technology
Outsourcing (ITO)
eBook

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ITO

Benefits of Partnering with DYOPATH

DYOPATH has a long history of providing IT solutions for organizations in a vast range of industries. Countless companies have relied on our outsourced services for the management and support of their computing infrastructures. That's how we became an industry leader by providing tailored solutions to help growing organizations combat cyber threats, navigate increasingly complex IT environments, and offset human capital shortages. And the two biggest reasons clients outsource to DYOPATH is one, they need to transform their IT function and/or two, private equity has been brought in to help carve out a division within an existing business and create a new company.

All of that puts us in an ideal position to partner with ITO Advisory firms who have been hired to lead these types of initiatives and are in need of customized IT solutions for their clients.

Transforming Clients' IT Landscape

When "right-sizing" and optimizing the IT landscape, you may need to recommend to clients an outsourced solution, for either a portion or all of their IT organization. When that happens, DYOPATH can be your top go-to partner that can provide a comprehensive and proven transition and support solution while you continue to focus on those IT transformation project initiatives that add maximum value to the business.

We get that you need someone you can fully trust to contract directly with your clients and provide exceptional service, delivering only what they need. We know you put your reputation on the line, and we want to protect it as much as you do.

Private Equity Carve Outs

Carving out the IT from an existing organization and standing it up in a completely new environment is no easy task, especially when there are timeline constraints. That's where we

come in. ITO advisors and consultants hire us to ensure a timely, smooth, and comprehensive IT transition. We have performed over 50 carve-out transitions and have developed an airtight transition project plan that incorporates all the "what-if" scenarios that need to be considered. Our team of experts can provide the precise tools and services that are needed, preserving the necessary elements and adding the necessary tools for an IT that will thrive in its new environment.

Managed Services for All ITO Needs/Proven Record of Best-in-Class Services

Whether a client is looking to outsource a portion or all of its IT support, we are here to help. The same tools and services that have supported some of the nation's most critical infrastructures are available to ITO advisors who need a trustworthy partner when carving out internal IT organizations or transforming IT all together. While you work on strategy, we figure out how to preserve and transform IT systems, adding any necessary components so each one will function seamlessly in a new organizational infrastructure.

To do so typically requires the use of Managed Services, which can be hybrid and tailored to the individual client's unique needs. A highly flexible and scalable solution allows ITOs to offer a host of benefits:

1. 24/7 IT support services 365 days a year
2. We own and operate a 24x7 NOC and SOC, ensuring responsiveness, availability and security of our client's computing infrastructure.
3. A 24x7 ITIL and ITSM-certified service desk for all end-user support
4. Quicker, hands-on resolution times
5. Top secret security clearance with the U.S. government

Minimizing Risk for a Successful Carve Out

ITO consultants and advisors must lead their clients through transformation and position them to evolve and scale. But not every Managed Service Provider (MSP) brings the expertise required to minimize risks and ensure that every carve out, IT transformation and change of leadership is a success. DYOPATH has a long record as a source of best-in-class tools, people, processes, and governance. Through our years of experience in carve-outs, mergers & acquisitions, divestitures, corporate turnaround, and digital and IT transformation, DYOPATH has you covered.

Visit www.dyopath.com for more information on our managed services, including dozens of client case studies. Set up a consultation online so a relationship will be in place to provide all the support you need for future ITO projects.

"We have a very defined and proven project plan that has all the tasks required for a successful transformation or carve out into outsourced environments. It's not our first rodeo. We know what we're doing."

Chuck Orrico, Executive Vice President at DYOPATH





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Providing Accountability for Technology